

Business Plg- Enterprise Branch
Corporate office
7th Floor, Bharat Sanchar Bhawan,
H C Mathur Lane, Janpath,
New Delhi 110001



भारत संचार निगम लिमिटेड
 (भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
 (A Govt. of India Enterprise)

No. 120-05/2013-BP-Ent

Dated: 1st May, 2013

To

All CGMs BSNL Circles/ Distts/Regions

Sub:- Circle-wise Enterprise Revenue target for the year 2013-14 - regarding.

The competent authority has approved the Circle-wise Enterprise Revenue (ABF) target for leased circuits and managed services for the year 2013-14. All concerned may kindly note and make all efforts to achieve the target fixed. These targets have also been made part of GPMS scorecard.

2. Circle-wise breakup of the same is as follows :

| Name of Unit | Circuits Revenue (ABF) Target for the Year 2013-14 in Rs. crore |
|---------------------|--|
| A & N | 6 |
| ANDHRA PRADESH | 135 |
| ASSAM | 19 |
| BIHAR | 55 |
| JHARKHAND | 24 |
| GUJARAT | 150 |
| HARYANA | 55 |
| HIMACHAL PRADESH | 36 |
| J & K | 12 |
| KARNATAKA | 247 |
| KERALA | 108 |
| M.P. | 40 |
| CHHATTISGARH | 21 |
| MAHARASHTRA | 730 |
| N.E.I | 18 |
| N.E.II | 3 |
| ORISSA | 60 |
| PUNJAB | 42 |
| RAJASTHAN | 55 |
| TAMIL NADU | 150 |
| UP (EAST) | 78 |
| U.P.(WEST) | 65 |
| UTTARANCHAL | 38 |
| WEST BENGAL | 60 |
| KOLKATA | 116 |
| CHENNAI | 190 |
| NTR | 927 |
| STR | 10 |
| STP | 50 |
| Grand TOTAL | 3500 |

(Signature)
 (S.K. Seth) 1/05

Principle General Manager (EB)

- (i) PS to CMD / All Directors / EDs BSNL.
- (ii) PGM (CP&M)/GM (B&FC), BSNL C.O
- (iii) All GMs In Enterprise Group, BSNL C.O
- (iv) All GMs (EB-City) / GM (EB - Circle, BSNL Field Units.